

Manager / Director of Supply Chain

March 2025

About C-Motive

C-Motive is a startup with facilities in Middleton and Milwaukee, WI commercializing electric motors with sustainability and efficiency as top priorities. This technology was born out of UW-Madison and will be the first of its kind on the market.

Half of all electricity globally is consumed by electric motors. C-Motive's patented electrostatic motor technology delivers 95%+ efficiency, uses no rare-earth metals, less than 1% the copper, and has the potential to deliver over a gigaton of carbon savings in the next decade.

The global motor marketplace is \$100B annually and C-Motive is poised to become a significant player in the coming few years. No one else in the world is developing electrostatic machines and our goal is to become the reference motor technology for a new generation of products.



A C-Motive Electrostatic Motor

Manager/Director of Supply Chain

C-Motive is seeking a Senior Supply Chain Specialist with experience in negotiating and managing vendors and contract manufacturing partners. This individual will work closely with both leadership and technical teams, so strong communication skills are essential.

This role will oversee all aspects of the C-Motive supply chain, including the procurement of raw materials and components, contract manufacturing, and the acquisition of necessary equipment. The individual will be responsible for leading key contract negotiations and developing a comprehensive cost-reduction strategy, as well as ensuring its successful implementation.

This position is someone who leads by example and has the skills to motivate a highly technical staff. Prior start-up company experience is strongly encouraged. We

are looking for someone that enjoys tackling day-to-day challenges, enjoys hands-on work, is highly organized, and takes pride in delivering results.



What You Will Do

- Oversee contract manufacturers and manage relationships with suppliers, negotiating terms, conditions, and pricing
- Collaborate with the Quality team to evaluate incoming materials and subcomponents
- Partner with leadership and Production teams to plan and manage inventory levels effectively
- Lead comprehensive cost-reduction initiatives, working closely with Engineering, Production, and Quality teams to implement design improvements, process enhancements, yield improvements, and secondary supplier qualifications

Qualifications

- Minimum 7 years of experience in logistic or procurement roles
- Degree in business or a related field with a focus on supply chain management
- Experience in procurement and supplier management
- Experience in contract negotiations
- Referenced strong written and verbal communication skills, as well as project management skills
- Demonstrated track record of developing a company culture of safety and quality

Bonus Qualifications

- Experience managing contract manufactures
- Experience with EH&S policies and ISO certification processes

C-Motive is committed to equitable compensation and we offer a generous benefits package to make sure you have the support you need. We offer a take-what-you-need paid time off program and every employee, regardless of gender identity or expression, is eligible for paid parental bonding leave. We have implemented a 401k program and all employees are granted stock options with typical vesting periods. We are committed to creating an inclusive environment for all our employees and are seeking to build a team that reflects the diversity of the people we hope to serve with our revolutionary products. C-Motive is proud to be an equal opportunity employer. To learn more about C-Motive, our team, and our company culture, please visit: c-motive.com/about/mission-vision-and-values

To apply for this position, visit [this link](#).